

Sejal Glass, one of the preferred glass manufacturers in India, prefers e•chain for their ERP.



“e-chain enabled our company to go public. All our financial and manufacturing processes are streamlined with e-chain ERP/SCM suite. Our productivity has improved by 20% with e-chain on manufacturing and on-time delivery. Now we measure the margins and cost of goods sold accurately. We got the ROI on our investment within 6 months of our implementation with reduction of Inventory and inventory turns by 15%. echain Team deserves my greatest appreciation and thanks for your efforts. This will also go a long way for CHAIN•SYS as other Glass Manufacturing companies will benefit from e-chain to use.”

Dheeraj Gada, Director,
Sejal Glass

e•chain Customer:



Mumbai, India

www.sejalglass.com

Industry:

Architectural Glasses

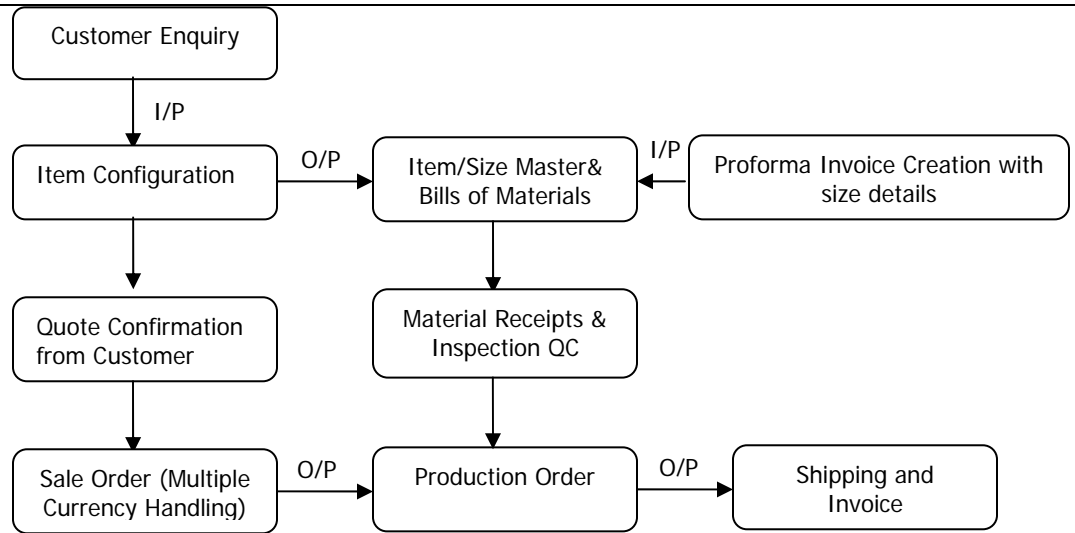
CHAIN-SYS Products and Services:

e•chain

Sejal Group is one of the top 5 processors of Glass in India. It strives to be a quality-driven enterprise, offering an impressive range of high-quality products and services that are highly marketable to ensure the optimal satisfaction of its customers across the globe. Sejal Group has set industry standards in the architectural glass and the secret of its success rooted in the basic principles of business. It provides:

- Customer Delight: A commitment to surpassing the Customer expectations.
- Leadership by Example: A commitment to set standards in its business and transactions and be an exemplar for the industry and its own teams.
- Integrity and Transparency: A commitment to be ethical, sincere, and open in its dealings.
- Fairness: A commitment to be objective and transaction-oriented, thereby earning trust and respect.
- Pursuit of Excellence: A commitment to strive relentlessly, to constantly improve itself, its teams, its services and products so as to become the best.

Business Requirements:



Solution:

e•chain provided Sejal Glass with a robust ERP/SCM solution capable of handling the specialized production environment inherent in the glass manufacturing industry. All of the intricacies of this highly unique industry are expertly accommodated by the e•chain system.

Sejal Glass chose the following modules to run their business environment:

- e-chain Inventory
- e-chain Procurement
- e-chain Point of sale
- e-chain General Ledger
- e-chain Debtors Ledger
- e-chain Creditors Ledger
- e-chain Cash Management
- e-chain Fixed Assets
- e-chain Taxes
- e-chain Bills of material
- e-chain Cost management
- e-chain Shop floor management
- e-chain Scheduling
- e-chain Retail
- e-chain Business Intelligence
- e-chain Item Configurator
- e-chain Configurator

Benefits:

- e•chain *Procurement* allows Sejal Glass to streamline their acquisition process by issuing RFQs with multiple size details and to automatically convert their RFQs into POs. This saves significant processing time and eliminates double-entry of data.
- The company is now able to create pro-forma invoices through e•chain with detailed specifications including glass material, sizes, and processes to be involved.
- Sejal Glass can also create auto-generated sales orders against a pro-forma invoice including all necessary details of the glass pieces and all associated charges.
- On Sejal's production floor, e•chain has reduced errors and saved time by automatically generating SFM Orders at the time of Sales Order booking.

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- e•chain also processes all SFM Order transactions including Allocation, Inter/Intra work transfer, and Product Completion against route card references with the glass size details included.
 - Sejal Glass has also been able to automate its Shipping Invoice generation through e•chain; generating them from the Sales Order.
 - e•chain *Finance* has brought automation to Sejal's CL, DL, and GL transactions, saving valuable time for the finance team.